

## **Jay G. Sfingi**

Jay Sfingi, a registered architect in the state of Idaho, began his professional education attending the University of Southern California's School of Architecture program where he was one of two recipients of the coveted Gamble Scholar Program. He graduated in 1987 with a Bachelor of Architecture degree.

Jay worked at Walt Disney Imagineering from 1987 to 1993 as a lead architectural designer. While with Imagineering, he lived in Paris, France, managing a team of French architects and engineers through the design development and construction documentation process for roughly \$150M of construction at Disneyland, Paris. Upon return, responsibilities included planning and development of two large retail environments totaling \$75M of construction for Disney-MGM Studios in Florida and Europe respectively. To this day, the experience and education along with key guiding principals from his time at Imagineering stays with Jay in all facets of his work.

From 1993 to 1994, Jay was a design management and vendor interface consultant on behalf of Warner Bros. Studio Stores. He was responsible for managing all specialty product fabrication for stores nationally and internationally, including installations. During that same period, Jay collaborated with Universal Studios' in their initial development of Islands of Adventure in Orlando, Florida.

As a Founding Principal and CEO of Studio Avanti, Ltd. from 1994 to 2000, his vision and project management grew the full service architectural firm and positioned it at the center of creative problem solving for unique projects with world-class clientele. Under his management, Studio Avanti played integral roles in over \$1B of commercial, institutional, mixed use, retail, dining and entertainment based projects both domestically and internationally. Most notably was space programming of Apple Computer's first prototype retail store, Sony Development's Metreon Entertainment Center in San Francisco and Disney's Tokyo Disney Seas in Japan.

After seven successful years, Jay left Studio Avanti in 2000 to pursue an exciting opportunity to Co-found Heartland Resource Technologies, a start up bio-renewable technology firm serving the construction industry. He served for four years as COO leading all architectural, engineering, and client relationship activities. He left HRT in 2003 to return to his roots in architecture and construction.

In 2003, Jay founded and currently serves as President of Sfingi Group, Inc., offering a variety of expertise in professional Owner's Representation and Project Management services for private owners and developers. Sfingi Group's expertise helps to guide clients in forming teams, navigating the entitlement process and risk mitigation on a variety of real estate projects.

In order to reconnect with his creative aspirations, Jay Co-founded Favilli+Sfingi, LLC in 2009, a boutique creative firm providing international expertise in creating singular guest experiences in resort, hospitality, mixed use/retail and theme park developments. During his tenure, he was intimately involved in over \$2B of real estate projects internationally.

Today, Jay continues his commitment to design, construction and project management of real estate projects through Sfingi Group. He maintains his passion for representing developers, institutions and private owners in their pursuit to realize projects of all types to the highest quality.

## Sfingi Project List

United States	Overseas
<b>Mixed Use - Cultural, Retail, Dining, Entertainment &amp; Office</b>	<b>Mixed Use - Cultural, Retail, Dining, Entertainment &amp; Office</b>
Sony Metreon - Sony Development Retail, Dining & Entertainment - Full Service Architectural San Francisco, California	Warner Bros Studio Stores Retail - Design Management & Installation Various Countries, Europe
Coffee Bean & Tea Leaf Food & Beverage - Full Service Architectural Anaheim, California	Watertown - Changzhou Global Dinosaur City Industries Co., Ltd. Mixed Use - Planning & Concept Design Changzhou, China
Store of Knowledge Retail - Full Service Architectural Anaheim, California	Oriental Salt Lake Hot Spring Village - Oriental Salt Lake Village Tourism Development Co., Ltd Mixed Use - Planning & Concept Design Jintan City, China
Tinseltown Studios - Ogden Entertainment Retail, Dining & Entertainment - Full Service Architectural Anaheim, California	<b>Entertainment/Resort/Hospitality</b>
Men in Black - Universal Creative Retail, Dining & Entertainment - Concept Design Orlando, Florida	Tokyo Disney Seas - The Walt Disney Company Entertainment - Planning thru Design Development Tokyo, Japan
River Park - Keller Equities Retail, Dining & Entertainment - Planning & Concept Design Oxnard, California	Disneyland Paris - The Walt Disney Company Entertainment - Full Service Marne-la-Vallée, France
The Bellingham - Quadra International Mixed Use Residential - Concept Design Bellingham, Washington	Changzhou Dinosaur Land Entertainment - Planning & Concept Design Changzhou, China
Washington Discovery Center - Peterson Companies Retail, Dining & Entertainment - Planning & Concept Design Washington D.C.	Willow Lake Island - China Sheung Shui Investment Group Co., Ltd Entertainment - Planning & Concept Design Changde City, China
Apple Computer Stores Retail Prototype - Programming & Planning United States	Poly-City - Poly South China Holdings Co., Ltd. Entertainment - Planning & Concept Design Cixi, China
Disney Stores - The Walt Disney Company Retail Prototype - Concept Design United States	Dixei Hotel Hospitality - Planning & Concept Design Dixei, China
Warner Bros Studio Stores Retail Prototype - Full Service Architectural United States	Israel by the Sea Resort & Golf Club Hospitality - Planning & Concept Design Arbel, Israel
Butterfield Ranch - DeVere Anderson Enterprises Retail, Dining & Entertainment - Planning & Concept Design Chino, California	Southlake Hotel and Resort Village Hospitality - Planning & Concept Design Hangzhou, China
Green Valley Village Center - Heartland Homes Retail, Dining & Entertainment - Planning & Concept Design Las Vegas, Nevada	The Grand Amagao Hospitality - Planning & Concept Design The Macau Peninsula
Rancho Mirage Marketplace - Caruso Affiliated Holdings Retail, Dining & Entertainment - Planning & Concept Design Rancho Mirage, California	Crytalus Resort & Spa Hospitality - Planning & Concept Design Dead Sea, Jordan
American Wilderness Experience - Ogden Entertainment Restaurant - Full Service Ontario, California	Watertown - Atlantis Resort Hospitality - Planning & Concept Design Chengdu, China
Sony Development - Sony Corporation Commercial Office - Full Service Architectural Burbank, California	Attant's Sentosa Hospitality - Blue Sky Design Sentosa Island, Singapore
Fidelity Investments Brokerage Commercial Office - Full Service Architectural Los Angeles, California	
Sunset Boulevard - The Walt Disney Company Retail, Dining & Entertainment - Planning & Concept Design Orlando, Florida	
Coney Island Mixed Use Hospitality - Planning & Concept Design New York, New York	
Meriwether Building - Portico Development Mixed Use - Interior Design & Owner's Representation Hailey, Idaho	
Sun Valley Center for the Arts Cultural - Owner's Representation Ketchum, Idaho	
YMCA Community Center - Owner's Representation Ketchum, Idaho	
Sago Restaurant - Ketchum Tree, LLC Food & Beverage - Concept Design & Owner's Representation Ketchum, Idaho	
<b>Entertainment/Resort/Hospitality</b>	
Barona Casino Expansion Entertainment - Concept thru Schematic Design San Diego County, California	
Eagle III Cruise Ship - Royal Caribbean International Entertainment - Concept Design Miami, Florida	
Harrah's Casino & Resorts Entertainment - Concept Design United States	
Newport Harbor Nautical Museum Entertainment - Planning & Concept Design Newport Beach, California	
Crook Pointe Golf Resort Hospitality - Planning Gold Beach, Oregon	
<b>Housing/Residential</b>	
Village Green - Sun Valley Development Company Planned Unit Development - Owner's Representation Blaine County, Idaho	
Yellowstone Bend Ranch - Meriwether Land Fund I, LLC Planned Unit Development - Owner's Representation Big Timber, Montana	
Weyakin Phase IV - Stihryn, Inc. Planned Unit Development - Owner's Representation Blaine County, Idaho	
Cove Ranch - Cove Springs Development, Inc. Planned Unit Development - Owner's Representation Blaine County, Idaho	
Northwood Place - Idaho-Nevada CDFI, Inc. Work Force Housing - Owner's Representation Blaine County, Idaho	
Custom Residential - Various Clients Single Family Residential - Owner's Representation Idaho, California, Montana	